A Charitable Gift Annuity

**ALLOWS YOU TO:**

- **Gain the security of a fixed, guaranteed income for life**
- **Receive a tax deduction for a portion of your gift**
- **Make a gift to Carleton that you may not have thought possible**

**HOW YOU BENEFIT**

- **Income for Life:** An annuity is payable for life to one or two people age 65 or older, so you cannot outlive your annuity payments.
- **Eliminate Investment Risk:** Your annuity payments—at a fixed amount—will remain constant regardless of market volatility.
- **Charitable Deduction:** If you itemize, you are entitled to claim a current charitable income tax deduction for a portion of your gift amount.
- **Capital Gains Benefits:** If your annuity is funded with appreciated stock, you avoid paying capital gains tax on some of the appreciation, and spread the remaining capital gains over your anticipated life expectancy.
- **Tax-Advantaged Income:** Depending on the assets used to fund the annuity, each annuity payment typically consists of a tax-free return of principal, capital gain, and ordinary income.
- **Secure Payments:** Your annuity payments are guaranteed by all of Carleton College’s assets (now more than $828 million). The College has earned an Aa2 credit rating from Moody Investor Services.

**HOW CARLETON BENEFITS**

At the death of your last income beneficiary, remaining annuity assets are transferred to the College to be used for a purpose you may designate.

**PLANNING TIP**

If you don’t need income right away, you can obtain both a higher payout rate and a larger charitable deduction by establishing a flexible deferred gift annuity. This option allows you to make a gift today but begin receiving your annuity payments at a later date.

**MINIMUM GIFT**

The suggested minimum for establishing a charitable gift annuity at Carleton is $10,000.

**ONLINE RESOURCES**

To see how a gift annuity might work for you, use the Gift Calculator at go.carleton.edu/giftcalc to run the numbers.

**FOR MORE INFORMATION**

**Phone:** 800-492-2275 or 507-222-4200  
**Email:** planned-giving@carleton.edu  
**Web:** giftplanning.carleton.edu  
**Mail:** One North College Street, Northfield, Minnesota, 55057

**Disclosure:** Gift annuities are a general obligation of Carleton and are backed by all assets of the College. The College maintains reserve accounts in accordance with various state regulations. By practice, Carleton invests 100 percent of all gift annuity gifts in support of future payments.

This information is not intended as legal advice. Please consult your attorney or financial adviser to learn if a charitable gift annuity is appropriate for your situation.
Doug ‘64 and Ruth Crane

HONORING THE PLACE THEY LOVE

“The quarterly income it pays is always a good reminder that I should think about giving even more to Carleton since it’s given so much to me.”

DOUG CRANE ‘64

With savings in the same bank that Joseph Lee Heywood himself once defended, Doug ‘64 and Ruth Crane thought creating a charitable gift annuity was the perfect idea. It makes them members of the Heywood Society, and it benefits the place they both love dearly, “Carleton as a physical place is very important to me,” Doug says. “Living in Northfield, we have the benefit of seeing improvements and also the consistency. The quality of teaching and the connections faculty make with students have been there since I was there.”

The Cranes’ ties to the school go way back. When Ruth was young, her grandmother used to bring her to Mai Fete and the arboretum. When Doug was a student, Ruth continued to visit Carleton to see him; they were even married by a Carleton trustee, just a week after Doug graduated.

Fifty years later, as reunion approached, members of the Class of ’64 encouraged each other to be as generous as possible. “The incredible power of all of us giving together created a connection with my classmates,” Doug says. The Cranes chose a charitable gift annuity because its rate of return was higher than interest rates, and the charitable deduction and tax-free portion were an added bonus.

To Doug and Ruth, Carleton and Northfield are intertwined. An economics major, Doug worked as a finance officer for the Northfield School District—his office was in the former Northfield Middle School, now the Weitz Center for Creativity. Ruth, who studied Norwegian and women’s studies at St. Olaf, has worked at Gould Library and at the Norwegian-American Historical Association. Now happily retired and living just minutes from campus, the couple enjoys traveling, visiting their 5-year-old granddaughter, and taking part in the Class of 1964 mini-reunions.

“I loved my experience at Carleton to a great degree because of place,” Doug said. Happily, he and Ruth are taking part in preserving that place for future generations of Carls.

TAKING CARE OF LOVED ONES

Surviving Spouse or Partner
A gift annuity can be an ideal way to provide a simple, guaranteed, steady lifetime income to a surviving spouse or partner.

Parent, Sibling, or Child
If you are providing support to a parent from after-tax dollars, consider how a gift annuity may be used to pay a reliable income that features sizeable tax savings. A gift annuity also can be a wonderful way to assist a brother or sister in a tax-efficient manner.

Faithful Employee
Many people who work as caregivers or other household help have only minimal retirement benefits. A gift annuity can provide much-needed supplemental retirement income for years of faithful service.

SAMPLE ANNUAL PAYMENTS FROM A $10,000 GIFT ANNUITY AS OF JANUARY 2018

<table>
<thead>
<tr>
<th>Age</th>
<th>70</th>
<th>75</th>
<th>80</th>
<th>85</th>
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</thead>
<tbody>
<tr>
<td>Annuity Rate</td>
<td>5.6%</td>
<td>6.2%</td>
<td>7.3%</td>
<td>8.3%</td>
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<tr>
<td>Annual Payment</td>
<td>$560</td>
<td>$620</td>
<td>$730</td>
<td>$830</td>
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<tr>
<td>Tax-Free Portion</td>
<td>$376</td>
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<td>$651</td>
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<tr>
<td>Charitable Deduction</td>
<td>$4,016</td>
<td>$4,575</td>
<td>$4,936</td>
<td>$5,577</td>
</tr>
</tbody>
</table>

*Your benefits will depend on the timing of your gift. Contact us for more information about your rate(s) and benefits.*