

# A Flexible Deferred Gift Annuity

ALLOWS YOU TO:



Receive a guaranteed, fixed **income** for life that begins when you need it

Receive a **tax deduction** for a portion of your gift

Make a **gift** to Carleton that you may not have thought possible

## HOW YOU BENEFIT

- **Income for Life:** Since annuities are payable for life (to one or two people) you cannot outlive your annuity payments.
- **You Control When Income Begins:** Annuity payments are deferred until you choose to start them (at age 65 or older), with a minimum required deferral period of one year.
- **Charitable Deduction:** You are entitled to a current charitable income tax deduction for a portion of your gift amount.
- **Capital Gains Benefits:** If you fund your annuity with appreciated stock, you avoid paying capital gains tax on some of the appreciation, and spread the remaining capital gains over your anticipated life expectancy.
- **Tax-advantaged Payments:** Depending on the assets used to fund the annuity, each annuity payment typically will consist of a tax-free return of principal, capital gain, and ordinary income.
- **Secure Payments:** Your annuity payments are guaranteed by all of the assets of Carleton College; now more than \$828 million. The College has earned an Aa2 credit rating from Moody Investor Services.

## HOW CARLETON BENEFITS

At the death of your last income beneficiary, the remaining annuity assets are transferred to the College to be used for a purpose you may designate.

## PLANNING TIPS

### Larger Deduction

The longer you defer the date of the first potential annuity payment, the larger your annuity payment and charitable deduction will be.

### Build a Ladder

Funding several smaller, identical, flexible deferred gift annuities instead of one large gift annuity enables you to start payments in increments as income is needed.

### MINIMUM GIFT

The suggested minimum for establishing a flexible deferred gift annuity at Carleton is \$10,000.

## FOR MORE INFORMATION

**Phone:** 800-492-2275 or 507-222-4200

**Email:** [planned-giving@carleton.edu](mailto:planned-giving@carleton.edu) • **Web:** [giftplanning.carleton.edu](http://giftplanning.carleton.edu)

**Mail:** One North College Street, Northfield, Minnesota, 55057

**Disclosure:** Gift annuities are a general obligation of Carleton and are backed by all assets of the College. The College maintains reserve accounts in accordance with various state regulations. By practice, Carleton invests 100 percent of all gift annuity gifts in support of future payments.

This information is not intended as legal advice. Please consult your attorney or financial adviser to learn if a charitable gift annuity is appropriate for your situation.

This gift qualifies you for membership in the

**JOSEPH LEE  
HEYWOOD  
SOCIETY**

# Eldon Spencer '69

A LIFE WORTH LIVING, REFLECTED THROUGH GIVING



**“If you feel the school contributed to how successful you are as a person, giving is the right thing to do. There’s a reason rankings use the percentage of alumni who give as a proxy for alumni satisfaction.”**

ELDON SPENCER '69

Eldon Spencer '69 wants to be remembered as he lived: contributing to the charities he feels are doing good work in the world.

Partly because of his loyalty to Carleton—as an alumnus and a parent—but mostly because he strongly agrees with its mission, he and his wife, Ann Spencer, established a series of flexible deferred charitable gift annuities. “We felt it would be an appropriate message for our kids—that in death, just like in life, we give a certain portion of our income or estate to charity,” Spencer says.

Spencer has given to the college through the Alumni Annual Fund for more than 40 years, and now his annuities allow him to make a more significant

contribution than he'd otherwise be able to while also cushioning his financial security as he plans for retirement. He contrasts the annuity with life insurance, which offers financial assistance in cases of an early death. An annuity, on the other hand, offers financial assistance in cases of a very long life because it provides a steady, guaranteed income for the rest of his and his wife's lives.

“The income wasn't the thrust for the gift, but it does provide a little cushion,” Spencer says.

After a long career as an attorney and multiple graduate degrees, Spencer still feels it was his undergraduate education at Carleton that prepared him for success. That's what he wants to pay forward.

“Carleton has never charged the full amount of what it actually costs to educate a student,” he says. “It seems appropriate now to recognize what Carleton did for me and do what I can to help sustain those opportunities for future kids.”

Spencer's liberal arts education both prepared him for a wide range of opportunities in life (how many people can say they've both won a case before the U.S. Supreme Court and competed as a finalist for the U.S.

Olympic wrestling team?), and helped him develop a purpose in life. And having a life worth living, he says, makes education worthwhile—no matter how much income it brings in.

“Giving to Carleton fits our belief that it's important to give to groups that can really make a difference,” he says. “And we thought the annuity was a fine way to make our final statement in the world.”

## SAMPLE INCOME AT SELECTED STARTING AGES

For a 50-year-old who makes a \$100,000 gift:

| Selected Age     | 65      | 70      | 75       | 80       |
|------------------|---------|---------|----------|----------|
| Annual Income    | \$6,300 | \$8,000 | \$10,600 | \$14,600 |
| Tax-Free Portion | \$4,230 | \$4,818 | \$5,396  | \$5,724  |
| Payout Rate      | 6.3%    | 8.0%    | 10.6%    | 14.6%    |

Your benefits will depend on the timing of your gift. Contact us for current information about your rate(s) and benefits.